

Popcorn Sale Dates 2017

Order Due Dates

August – Early Bird Sale	August 12, 2017 by noon
September – Show and Sell	August 26, 2017 by noon
November – Take Order	October 28, 2017 by noon

Distribution Dates (Pick up your order 8:00am to 11:30am)

August – Early Bird Sale Pickup	August 26, 2017
September – Show and Sell Pickup	September 9, 2017
November – Take Order Pickup	November 11, 2017

Wawa Show and Sell (9:00am to 2:00pm)

October 14 and 15, 2017

(Always check with the local Wawa store manager to confirm the times you can sell and where he/she would like you to set up.)

Product Returns (during normal Scout Shop Store hours, Monday to Saturday)

October 23, 2017 to October 28, 2017

Only sealed full cases should be returned. Your leftover Early Bird and Show and Sell products should be used to fill your Take Orders.

Early payment is due by November 4, 2017 at noon.

If you pay early you will receive an extra 1% in commission. This will already be reflected in the system. The 1% will be removed and you will have a higher balance due after November 6, 2017.

Final payment is due by November 18, 2017.

All prize orders are due by November 30, 2017.

If you are opting out of prizes, you can still receive participation patches but the total number of patches must be submitted no later than November 30th. ***If you opt out of prizes, you submit the quantity of patches needed to your***

district executive and the patches will be ordered by the council. Patches will be distributed by your district executive.

Commissions

Base Commission	30%
Attend a Kickoff	1%
Sell 15% more than the previous year	2%
Sell 30% more than the previous year	2%
Opt out of Prizes	2%
Early Payment	1%
Total Possible Commission	38%

Online sales have a 50% commission rate, but they do not count towards prize totals. Online sales do qualify for participation patches. Online sale commissions are distributed by Trails End to the council on a quarterly basis. The council will then distribute the funds to the units approximately two weeks after they are received.